

## CRIC Size of the Canadian Industry Survey

The CRIC Size of the Industry survey is designed to gather key data about the size of the Canadian research, analytics and insights industry. Results of this survey will be used to describe the size of our industry in CRIC's advocacy activities and will also be used to contribute Canadian data to ESOMAR's Global Market Research Report.

We ask for your company name and e-mail address to ensure only one response is received per company. The identity of the respondents and their individual data provided will be kept confidential to CRIC staff. Only aggregate data will be reported.

All participants will receive an advance summary of the Canadian results.

This research is registered with the [CRIC Research Verification Service](#) and feedback can be shared on this research using the RVS code: [20240621-CA261](#)

Please complete your submission online by July 9 using the link below.

<https://www.canadianresearchinsightscouncil.ca/cric-size-of-the-industry-survey/>

Email:	
Company Name:	

Q1. Please enter your firm's total research, analytics and related revenue in Canadian dollars for 2022 and 2023. (include revenues generated from clients both in and outside of Canada)

2022: \_\_\_\_\_

2023: \_\_\_\_\_

Q2a. What percentage of your 2023 revenue included above related to services subcontracted outside of Canada?

Enter a % between 0 and 100 or select don't know

\_\_\_\_\_

Don't know

Q2b. What percentage of your 2023 revenues included above was from Canadian Clients? Canadian clients are defined as clients whose invoice were paid from a Canadian bank account.

Enter a % between 0 and 100 or select don't know

\_\_\_\_\_

Don't know

Q3a. Did your firm conduct pro-bono research on behalf of Canadian clients in 2023?

- Yes
- No
- Don't know

IF YES to Q3a – Please enter the estimated value in Canadian dollars of pro-bono research conducted on behalf of clients in Canada in 2023?

\_\_\_\_\_

Q4a. Was your firm profitable in 2023?

- Yes
- No
- I don't know / I prefer not to disclose

Q4b. As compared to 2023, how difficult will it be for you to be profitable in 2024?

- Much harder
- A little harder
- About the same
- A little easier
- Much easier
- I don't know

Q4c. How do you forecast revenues to change for the calendar year 2024 as compared to 2023?

- Revenues will increase in 2024
- Revenues will remain the same in 2024
- Revenues will decrease in 2024
- Don't Know
- I prefer not to disclose

IF INCREASE IN Q4C: By what % do you forecast revenues will increase in 2024 compared to 2023?

\_\_\_\_\_

IF DECLINE IN Q4C: By what % do you forecast revenues will decline in 2024 compared to 2023?

\_\_\_\_\_

Please enter a whole number from 1 to 100. Do not add the % sign.

Q5a. On average, how many full-time employees did your company have in 2023?

\_\_\_\_\_

Q5b. On average, how many part-time employees did your company have in 2023?

\_\_\_\_\_

Q5c. How many freelancers/independent contractors did your company use in 2023?

\_\_\_\_\_

Q6. How do you anticipate the total number of full-time employees at your company will change in 2024 as compared to 2023?

- Increase
- Remain the same
- Decrease
- Don't know

IF INCREASE in Q6: By what % do you anticipate the number of full-time employees will increase in 2024 as compared to 2023?

\_\_\_\_\_

IF DECREASE IN Q6: By what % do you anticipate the number of full-time employees will decrease in 2024 as compared to 2023?

\_\_\_\_\_

Q7a. Please include the percentage of revenues that fall into the following four categories in 2023:

Please enter a whole number from 0 to 100 for each category. Do not add the % sign. If you do not know the percentage of revenue by category, click next to skip this question.

	%
Quantitative Methods (includes mail, telephone CATI, F2F (PAPI / CAPI), online quantitative research, mobile / smartphone quantitative research, audience measurement, online / web analytics, automated digital/electronic, and social media monitoring.)	
Qualitative Methods (include F2F group discussions / focus groups, in-depth F2F interviews, online qual, mobile qual, traditional / digital ethnography, online research communities.)	
Reporting (includes consulting firm research, advisory services, marketing reports/research and all other secondary (desk) research.	
Other research/analytics revenues not included in the categories above.	
Total	100

Q7b. Enter the percentage of revenue your firm generated in 2023 from each quantitative method.

Please enter a whole number from 0 to 100 for each category. Do not add the % sign.

If you do not know the percentage of revenue by category, click next to skip this question.

	%
Telephone CATI (including CATI to mobiles, i.e., a person-to-person interview and IVR interviews)	
Face-to-face (PAPI-paper and pencil interview. CAPI-computer-assisted personal interviewing)	
Online quantitative research (including CASI - "self-interviewing" - and online panel)	
Mobile / Smartphone quantitative research	
Audience Measurement	
Online / Web analytics (includes content tracking, digital tracking, CRM analytics and all advanced analytics)	
Automated digital / electronic (includes interactive voice recorded interviews, location-based services, passive metering and log file processing)	
Social media monitoring	
Other quantitative methods not included above.	
Total	100

Q7c. Enter the percentage of revenue your firm generated in 2023 from each qualitative method.

Please enter a whole number from 0 to 100 for each category. Do not add the % sign.

If you do not know the percentage of revenue by category, click next to skip this question.

	%
F2F Group discussions / Focus groups	
In-depth face to face interviews	
Traditional Ethnography	
Online Qual (online groups, discussions, bulletin boards)	
Mobile Qual (mobile ethno., mobile diaries, photo boards)	
Online research communities (includes social media, in-depth interviews & online ethno.) & social media listening	
Other qualitative methods not included above.	
Total	100

Q8a. Enter the percentage of revenue your firm generated in 2023 from each of the following type of projects.

Please enter a whole number from 0 to 100 for each category. Do not add the % sign.

If you do not know the percentage of revenue by category, click next to skip this question.

	%
Market Measurement (Syndicated or custom retail/consumer panel/surveys for market size and share, including online)	
Market Modelling (Including marketing mix and media modelling)	
New Product/Service Development (Testing of concepts, products, services, packaging, pricing mix, etc. and volume forecasting)	
Advertising Pre-Testing (Copy)	
Advertising/Brand Tracking	
Media Audience/Research (Viewing, listening, readership, including online and social media measurement)	
Employee/ Satisfaction	
CRM Systems / Customer Satisfaction	
Mystery Shopping	
Omnibus/Shared Cost Surveys	
Usage & Attitude Studies (Including segmentation studies and motivational research)	
Opinion Research/Polling	
User Experience (UX) research	
Non-profit Research	
Business-to-Business Studies not included above	
Other (not included above)	
Total	100

Q8b. Enter the percentage of revenue your firm generated in 2023 from each of the following research designs.

Please enter a whole number from 0 to 100 for each category. Do not add the % sign.

If you do not know the percentage of revenue by category, click next to skip this question.

	%
Ad hoc research	
Omnibus surveys	
Panel research (includes consumer panels, television audience measurement, retail audits and other continuous and non-continuous panel research)	
Other syndicated research	
Other continuous (at regular frequency, including radio listenership, online web tracking, brand, advertising and customer satisfaction trackers, and “retainer” contracts covering, e.g. 12 months of concept testing, innovation workshops, etc.)	
Discretionary design through self-serve platforms (depends on the user’s needs)	

Q8c. Enter the percentage of revenue your firm generated in 2023 from each of the following types of clients.

Please enter a whole number from 0 to 100 for each category. Do not add the % sign.

If you do not know the percentage of revenue by category, click next to skip this question.

	%
Manufacturing (consumer non-durables-includes food, beverages, tobacco, cannabis, personal care, petrol, clothing, shoes, accessories, paper products, cosmetics, etc.)	
Manufacturing (consumer durables - includes furniture, building materials, computers, electrical equipment, etc.)	
Manufacturing (pharmaceutical)	
Manufacturing (automotive)	
Utilities - Electricity, gas, water, postal services	
Wholesale and retail	
Information and communication (advertising)	
Information and communication (telecommunications and ICT)	
Information and communication (media and broadcasting)	
Financial services including banking, insurance, investments, etc.	
Public sector	
Non-profit and NGOs	
Education - Research institutes	

Tourism, travel and recreation	
Other sectors not included above	
Total	